



FOR YOUR BRAND





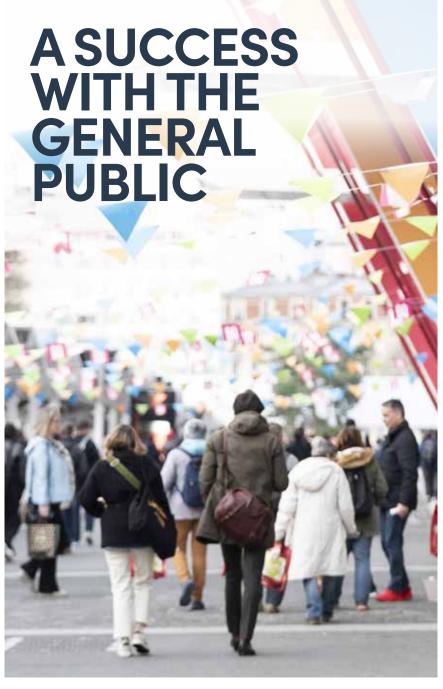








- KEY FIGURES
- AUDIENCE
- **COMMUNICATION TOOLS**



### ATTRACTIVENESS HUBS

- Training, careers guidance, employment, recruitment
- New technologies and innovative solutions
- Solutions aimed at professionals in the agriculture and agrifood sectors
- Bio-based products and new energies

#### **EXTENSIVE MEDIA COVERAGE**



**4,900+** accredited journalists

**14,900** print, online, radio and TV mentions

**83** political and official delegations







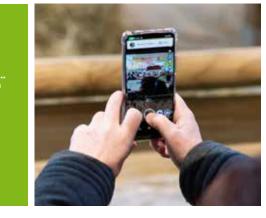
**POWERFUL SOCIAL MEDIA** 











#### **A WEBAPP**

Games, quizzes and content on agriculture 20,000 unique users in 9 days



SCAN ME!



# **AUDIOGUIDED VISITS**





dotted around the Show offering a more immersive visit and improved accessibility

#### A PODCAST CHANNEL



#### THE CONCOURS GÉNÉRAL AGRICOLE

The great reputation of French gastronomy and excellence of animal genetics:



20,000+ products and wines presented

**5,178** medals awarded

**1,500** livestock farmers

**2,413** animals in competition









#### Livestock production and its sectors

Presentations of animals, breeders' contest, livestock farming stakeholders and companies: this high-genetic-value sector promotes interaction between the general public and industry professionals.



#### Crop and plant sectors

From major crop farming through to gardening and fruit farming - this sector will showcase the wide range of food and non-food farm productions.



research organisations, addressing every issue related to the day-today lives of farmers: jobs, training, insurance, banking, the environment, new technology and more.

#### Agricultural services and professions



Products from the regions of

France, Overseas and the World

Where every region or country

showcases its agricultural know-how

and byproducts with the participation

of smallholders, restaurants, tasting

stands and more.

Institutional entities, service companies,



■ Cattle, goats, pigs, sheep

- Crafts and rural heritage of France Products of France
- Cats and dogs

#### **Hall 2.2**

Crop and plant sectors, gardening and vegetable gardens

■ Products and flavours of France

Agricultural services and professions AGRI'MÉTIERS AGRI'TECH Timber and forests **Environment and energies** Sea and freshwater

The Show's educational farm

#### **Hall 5.1**

■ World agriculture and its products

- Products and flavours of Overseas France World agriculture and its products
- World livestock farming

#### Hall 6

Horses, donkeys

■ Products and flavours of France

#### Hall 7.2

■ Concours Général Agricole for Products and Wine

## 603,652 **VISITORS**







43 years old AVERAGE AGE

#### **VISITORS COME TO...**



Enjoy a day out



Discover new products



Make purchases



OVER 7/10 VISITORS buy from exhibitors

92% **SATISFACTION** 



# 1,197 **EXHIBITORS**

#### 15 INTERNATIONAL **HALLS**

Algeria, Cameroon, China, Côte d'Ivoire, Spain, Italy, Indonesia, Japan, Kazakhstan, Libya, Morocco, Nigeria, Rwanda, Senegal, Switzerland.

#### WHO ARE THEY?

41% Regional French and producers' halls

18% Joint trade organisations, selection bodies (breeding)

Cooperatives, brands & retailers

9% International and producers' halls

8% Associations, federations, institutions, unions

8% Trading companies

1% Media

84% **OF EXHIBITORS** ARE INTERESTED IN **COMING BACK IN 2025!** 

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# THE SHOW IS DOING ITS PART. JOIN US!

As a major event and social stakeholder, the Paris International Agricultural Show is conscious of its social, societal and environmental impact. Organisers, exhibitors, visitors, service providers, partners: everyone contributes to the event's success!

Let's adopt the SIA'ttitude together!

#### Show my ticket directly on my phone at the

- entrances
- Travel to the Show by public transport, by bike or on foot

I'M A VISITOR AND PLEDGE TO

- For animals' well-being, keep my distance and not disturb them
- Recycle at the Show: use yellow bins for plastic bottles, cans, trays and cardboard cutlery and the ashtrays around the site if I smoke
- If I consume alcohol on site, drink responsibly
- Treat others, equipment and property with respect
- When speaking with an exhibitor or farmer, be constructive and positive at all times

#### I'M AN EXHIBITOR AND PLEDGE TO

- Recycle at the Show
- Take an eco-design approach to my stand where possible
- Use reusable and not single-use tableware
- If I provide giveaways, offer items designed to last and produced sustainably
- Observe rules regarding noise pollution out of respect for my neighbours and animals
- Comply with Article R.3353-2 of the French Public Health Code which bans serving alcohol to people visibly under the influence of excess alcohol
- If there is any food left at the end of the Show, donate it to the food banks making collections throughout the event
- When speaking with a visitor, be constructive and positive at all times

FOLLOWING
THE SIA'TTITUDE
MEANS SAYING...













# TOOLS TO PROMOTE YOUR BRAND

9 INVITE YOUR CONTACTS

STAND OUT FROM THE CROWD Visitor tools

Advertising around the site Advertising in the rings of the Concours Général Agricole

| PROMOTE YOUR PRESENCE ONLINE

Online communication tools

8 BOOST YOUR IMAGE

Visitor services

20 | SPECIAL OPERATIONS

Special events, sample distribution, etc.
Gazette

1 HOSPITALITY

The show for you and your key targets

| 22 | TRADE VISITORS

Professional tools

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# INVITE YOUR CONTACTS

#### INVITATIONS

#### PRINT INVITATIONS OR E-INVITES

are non-refundable.

Batch of 25 print invitations or e-invites – 1-day access

Note: Unused print invitations or e-invites

€215 excl. VAT

#### PRINT INVITATIONS FOR PROSPECTS

For widespread distribution (databases, paid marketing lists, etc.) Batch of 25 print invitations – 1-day access

Then an additional €8.60 excl. VAT per prospect who attends the event using the invitation.

Additional charges will be calculated and invoiced after the event. For instance: if you buy a batch of 25 invitations and 10 prospects attend the event, you will be charged €86 excl. VAT after the event.

€105 excl. VAT at point of ordering

# **STAND**

#### **VISITOR TOOLS**

#### PRINT VISITOR MAP

Advertise in a free media with a print run of 300,000 copies and used by 7 out of 10 visitors.

• Your logo and company name highlighted in red in the list of exhibitors Cut-off date for supplying media: 02/03/2025

• Your advert on the inside back cover

Size: 15x21cm\*

• Your advert on the back cover

Size: 15x21cm\*

Cut-off date for supplying media: 01/24/2025

LANYARD SPONSORSHIP NEW!





#### SHOW SIGNPOSTING LOGO PACK

Your logo on all exhibition signposting media:

Your logo printed on the 30,000 lanyards produced

Cut-off date for submitting your logo before printing: 01/06/2025

• Location of your stand on the print visitor map

• Location of your stand on the large signposting plan in your hall

**EXCLUSIVE!** and distributed to exhibitors and livestock farmers to keep their badge safe

• Location of your stand on the online interactive map

• Your brand highlighted in colour in the list of exhibitors

€6,200 excl. VAT

Cut-off date for supplying media: 02/03/2025

#### ■ INTERACTIVE ONLINE MAP 140,000+ unique visitors!\*

Your banner under the Show's interactive map

Your banner in rotation with other advertisers, on the home page and the pages of each hall

Offer limited to 3 advertisers.

Option to take out exclusive advertising on the page of the hall of your choice

€1,500 excl. VAT

€1,000 excl. VAT

Format: 468x60px jpg or png

\*During the 9 days of the Show





#### ADVERTISING AROUND THE SITE

#### ■ LOGO ON AISLE LETTERS

Your logo on the aisle letters of a hall of your choice, exclusively

Contact us

EXCLUSIVE: Your logo on the aisle letters in all halls

€19,500 excl. VAT

Cut-off date for supplying media: 01/10/2025

#### EXTERIOR CENTRAL THOROUGHFARE FLAGS - HALL 4

1 banner – recto

€12,390 excl. VAT

2 banners – recto/verso

€22,100 excl. VAT

#### ■ STICKERS AND WINDOW STICKERS

Stickers and window stickers on hall entrance doors

Partial (stickers) or full (window stickers) covering of hall glass entrance doors

Contact us

Cut-off date for orders: 01/24/2025

#### ■ DIGITAL BILLBOARDS

Your 10-second ad spot broadcast on 14 exterior digital billboards (incl. 12 along the central thoroughfare)

Offer limited to 6 advertisers 3 advertisers minimum

Cut-off date for orders: 01/24/2025

€20,000 excl. VAT

#### ADVERTISING AROUND THE SITE

#### **EXTERIOR CENTRAL DIGITAL RING**

Your advert displayed on the central digital ring

€30,000 excl. VAT

Cut-off date for orders: 01/24/2025

#### HALL 1 NAVE

200 sq.m banner (20x10m)

300 sq.m banner (20x10m)

400 sq.m banner (20x10m)

Cut-off date for orders: 01/24/2025

Contact us

#### NEW!

#### **EXTERIOR BANNER ON HALL FACADES**

Co-branding of a message on an advertising banner on the facade of a hall

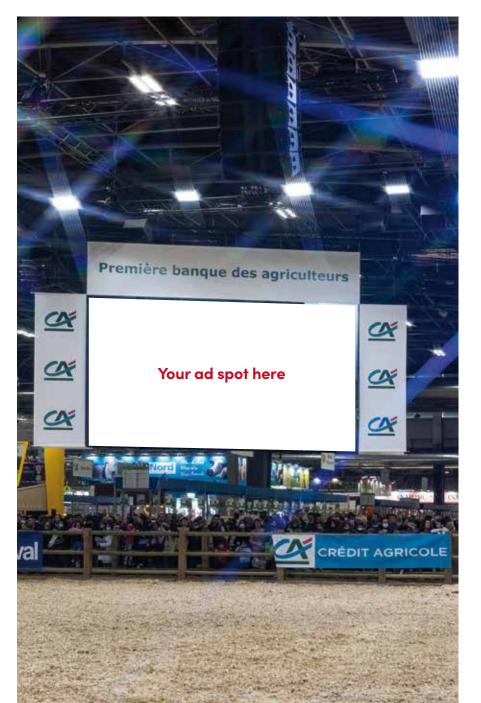
Cut-off date for orders: 01/10/2025

Contact us





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#### ADVERTISING IN THE RINGS OF THE CONCOURS GÉNÉRAL AGRICOLE



Reach a captive audience in the stands + a web audience with 410,800 connections to the live streaming of the Concours Général Agricole.

#### YOUR 20-SECOND AD SPOT BROADCAST ON A SCREEN AROUND A RING

• Main Ring - Hall 1

Your ad spot broadcast 3 times a day for 9 days of the event, so 27 broadcasts €3.000 excl. VAT Your ad spot broadcast 5 times a day for 9 days of the event, so 45 broadcasts €4,500 excl. VAT

• Presentation Ring, Cattle Ring or Pig Ring – Hall 1 Cat and Dog Ring – Hall 2.1 Horse Ring – Hall 6

Your ad spot broadcast 3 times a day for 9 days of the event,

Your ad spot broadcast 5 times a day for 9 days of the event, so 45 broadcasts, in 1 ring of your choice

Cut-off date for orders: 01/24/2025

so 27 broadcasts, in 1 ring of your choice

€2,250 excl. VAT

€2,000 excl. VAT

€1,500 excl. VAT

#### 6 RING PACK

Your 20-second ad spot broadcast simultaneously on the screens around 6 rings (Halls 1, 2.1 and 6) during the 9 days of the Show

Your ad spot broadcast 3 times a day on every screen, so 162 broadcasts €8,400 excl. VAT Your ad spot broadcast 5 times a day on every screen, so 270 broadcasts €12,600 excl. VAT

#### BANNERS - 3 X 1 M

Your banner on the barrier around a ring of your choice Your banner above the stands in the Main Ring – Hall 1

€2,100 excl. VAT

Banner supplied by you and delivered to the exhibition site no later than: 02/20/2025

### **PROMOTE** YOUR PRESENCE ONLINE

#### **ONLINE COMMUNICATION TOOLS**

#### BANNERS IN GENERAL PUBLIC NEWSLETTERS

Your clickable banner at the bottom of a newsletter sent out to the full opt-in list of French non-trade visitors (141,512 contacts)

• 1 newsletter sent between November and December 2024

Available stock: 3

1 advertiser per newsletter

Cut-off date for supplying media: 11/12/2024 Banner to supply in JPG or PNG format + link

• 1 newsletter sent between January and February 2025 (outside Show dates)

Available stock: 3

1 advertiser per newsletter

Format: 580x122px

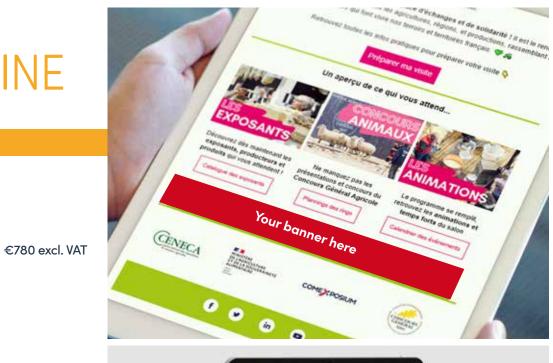
Cut-off date for supplying media: 01/17/2025 Banner to supply in JPG or PNG format + link

€1.060 excl. VAT

#### ONLINE CATALOGUE AND EVENTS CALENDAR

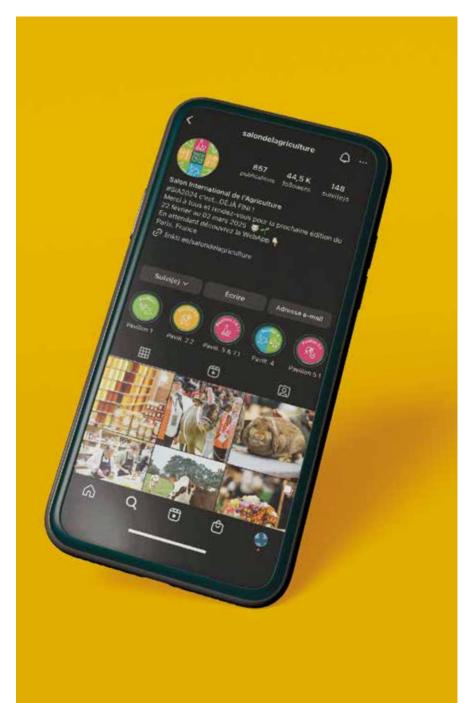
Two free, easy and fast-acting media to raise your profile among 200,000 site visitors\*!

- Online catalogue: advertise your brand and/or products add your logo, photos, text and press releases.
- Events calendar: promote the dates and times of your demonstrations, workshops, competitions, conferences and more to attract visitors to your stand!





\*Number of catalogue and events calendar views during the 2024 Show



#### **ONLINE COMMUNICATION TOOLS**

Tap into the Show's exceptional audience on social media!

#### INSTAGRAM (44,000 FOLLOWERS)

Offer limited to 10 advertisers

• Story: pack of 3 appearances in the Show's story, posted 1 day of your choice between February 22 and March 2, 2025

Note: Content of the story produced on site by the Show's digital team.

Posting date to be agreed with the Show's digital team by 02/07/2025

• Feed: 1 post published in the Show's feed between February 22 and March 2, 2025

Note: Photo in the post to be taken by the Show photographer at your stand, content written by the Show community manager based on information supplied by you.

Offer limited to 5 advertisers.

Posting date to be agreed with the Show's digital team by 02/07/2025

#### LINKEDIN (14,500 FOLLOWERS)

• 1 post published in the Show's feed before or after the event (limited to 1 post per exhibitor)

Cut-off date for supplying media (image + text): 15 working days before publication

• 1 post published in the Show's feed during the event between February 22 and March 2, 2025 (limited to 1 post per exhibitor)

Posting date to be agreed with the Show's digital team

Image size: 1200x630px

Cut-off date for supplying media (image + text): 02/22/2025

\*The Show's digital team reserves the right to edit any content supplied by the advertiser as it deems necessary, in line with the message to be posted and the target audience on social media. The advertiser will be informed of any changes made prior to publication.

#### **ONLINE COMMUNICATION TOOLS**

#### SALON-AGRICULTURE.COM WEBSITE

• Your clickable banner:

• On the 'Getting to the Show' page (160,920 hits\*)

• On the 'Online Ticketing' page (857,825 hits\*)

• On the home page (910,424 hits\*)

Your banner in rotation with other advertisers on the page Offer limited to 3 advertisers per page

Format: 728 x 90px

€1,200 excl. VAT

€1,500 excl. VAT

€900 excl. VAT

€1,200 excl. VAT

Posted within 7 working days from receipt of media and until March 31, 2025

Cut-off date for supplying media: 01/17/2025

Banner to supply as JPG or PNG or GIF + link

\*Reference period: from 03/01/2023 to 03/11/2024

• Your brand/company highlighted in colour in the list of exhibitors

€1,000 excl. VAT €2,500 excl. VAT

€3.000 excl. VAT

€100 excl. VAT





#### Actus









Bilan de la 60e édition de Salon International de



#### **ONLINE COMMUNICATION TOOLS**

#### **WEB ARTICLE**

• Your article published in the News section (outside Show dates)

€480 excl. VAT

Available stock: 5

Cut-off date for supplying media: 7 working days before publication

NEW! • Your article promoting your participation in the show, published in the News section between January and February 2025

€960 excl. VAT

Available stock: 3

Cut-off date for supplying media: 7 working days before publication Text and image supplied by you and approved by the Show's digital team

# BOOST YOUR IMAGE

#### **VISITOR SERVICES**

Make your brand synonymous with a comfortable and hassle-free visit

#### **AGRI'DÉTENTE AREAS**



4 AGRI'DÉTENTE areas are open to visitors for a brief rest and play:

- Sponsor an area
- Space for your event at 1 AGRI'DÉTENTE AREA
- Your logo on the hanging banner over the area Logo in HD PNG format to be supplied by 01/08/2025.
- Your brand mentioned in the 'Not to miss' section of the print visitor map\* and in the website article about the AGRI'DÉTENTE areas
- Your logo associated with AGRI'DÉTENTE on the interactive map and the hall signposting plan

Contact us

Offer limited to 4 advertisers. Cut-off date for orders: 12/02/2024 \*Finalised by 01/31/2025

 Sponsor the phone charging stations available to visitors in the four AGRI'DÉTENTE areas.

Decoration in your brand colours

Cut-off date for orders: 01/06/2025

NEW! • Your audio content available via a QR code displayed in each AGRI'DÉTENTE area.

Signpost visitors to your stand and reach a captive audience!

Duration: 3 min. maximum Cut-off date for supplying your media: 01/16/2025 Offer limited to 10 advertisers per AGRI'DÉTENTE area











#### **VISITOR SERVICES**

#### OPERATION 'ZERO LOST CHILDREN'

- Your logo printed on the 100,000 wristbands handed out to parents at the entrances and information points at the Show, to indicate their child's name and their telephone number
- Your logo on the panels publicising the operation, located at each Show entrance
- Your logo in the 'Practical information' section on the print visitor map
- Your logo on the dedicated article on our website (Practical information section > 'Access and accommodation' > Agri'Malin giveaways info

Cut-off date for orders: 12/02/2024

#### NEW!

#### AUDIOGUIDES

In 2024, the show launched its first audioquided tour: 20 listening points dotted around the show on 4 themes: Complete Visit, Visit around the Animals, 'Visit around the 60th edition, Family Games. A more immersive visit and improved accessibility!

Episodes available by scanning the QR code displayed on the audioguide banners.

• Sponsor the audioguide banners: your logo printed on the structure

Contact us

€15,000 excl. VAT

Cut-off date for orders: 01/16/2025

# **SPECIAL OPERATIONS**

#### SPECIAL EVENTS, SAMPLE DISTRIBUTION, ETC.

#### ■ SPONSOR AGRI'EXPO



AGRI'EXPO is an interactive learning experience that informs the general public about the virtues of agriculture, above and beyond its role as a food supply.

• Your logo in the area, your brand/company mentioned on the related communication media (social media, website, print visitor map, etc.), exclusive welcome at the show, public address at the opening ceremony and more.

Contact us



matériauthèque

#### ■ YOUR SPECIAL EVENT IN THE EXTERNAL CENTRAL THOROUGHFARE

• Exhibition, escape game or other

Bespoke Contact us

#### ■ GIVEAWAYS/SAMPLE DISTRIBUTION RIGHTS

Hand out your flyers or giveaways at a hall entrance

• 1 day of sample distribution at the entrance to a hall of your choice

• 9 days of sample distribution at the entrance to a hall of your choice

€1,200 excl. VAT

€9,000 excl. VAT

#### NEW!



#### Advertise in the Show Gazette!

Daily newspaper distributed at exhibitor stands (1,200+ copies in 2024), the International Business Club and the Press Office. Digital version distributed to over 1,200 registered exhibitors.

#### Sponsor the Gazette

1 exclusive advertiser or 2 advertisers maximum

- Advertising banner
- 1 day
- 9 days

Cut-off date for supplying media: 02/10/2025

1,500

Contact us







# HOSPITALITY

#### THE SHOW FOR YOU AND YOUR KEY TARGETS

Make your brand synonymous with a comfortable and hassle-free visit

#### PRIVATE HIRE OF A MEETING ROOM IN HALL 1

AV-equipped meeting room

Capacity for 50 people seated, inside Hall 1, next to the International Business Club/VIP Club

2-hour slot

Subject to availability.

### INTERNATIONAL BUSINESS CLUB/VIP CLUB HALL 1

• Private hire of the terrace running the length of the presentation ring

2-hour slot

• Reserve your own area inside the Club

Entertain up to 20 guests in your own private space. Includes coffee, tea and pastries for 20 people

2-hour slot

€2,000 excl. VAT

€2,000 excl. VAT

€600 excl. VAT

#### THE SHOW FOR YOU AND YOUR KEY TARGETS

#### **EARLY MORNING AND LATE NIGHT EVENTS AT YOUR STAND**

In our efforts to improve security at the show, any event you plan to hold at your stand (breakfast, business meeting, networking, drinks reception, etc.) either before the official opening at 9 am or after the official closing time of 7 pm must be declared to the organiser and is subject to approval and an additional fee.

If accepted, the Show will provide a designated entrance, a specific welcome and security process and handle the opening/closing of the hall in question.

#### 1 early morning

The number of morning events per hall is limited. From 8 am

See the access conditions in the 2025 Participation Guide

#### • 1 late night

Organise a late night event at your stand up to 10 pm

The number of evening events per hall is limited. See the access conditions in the 2025 Participation Guide €2,900 excl. VAT

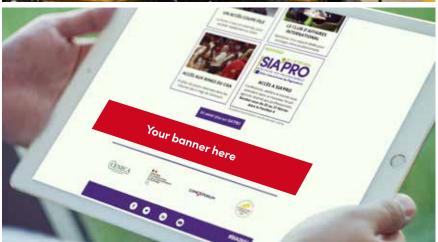






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# **TRADE** VISITORS

#### **PROFESSIONAL TOOLS**

#### ■ THE TABLE DES ELEVEURS IN YOUR BRAND COLOURS

Private restaurant reserved for the 1,440 livestock farmers attending the event

#### Sponsor the Table des Eleveurs:

• Your logo on the wall panels (panels produced by the Show; send in your logo in .eps or .ai format by 01/24/2025)

• Place mats in your brand colours (excl. technical and production costs)

Your message to livestock farmers printed on every place mat Excl. technical and production costs

Your early morning event at the Table des Eleveurs

€9,000 excl. VAT

€5,000 excl. VAT

Contact us

#### ■ PRO BANNERS

#### Pack with your clickable banner:

• At the bottom of a newsletter sent out to the FR opt-in database (32,459 subscribers)

Contact us

• At the bottom of the email confirmation letter sent to each trade visitor after registering at the ticketing office (14,534 registrants in 2024)

> Contact us by 09/30//2024

• On the trade visitors' e-ticket

Your banner:

Format: 580x122px and 728x90px

Choice of JPG or PNG, under 40KB. Animated GIFs not permitted

Cut-off date for supplying media: 7 working days before newsletter sent out

#### **■ TRADE VISITOR GUIDE**

EXCLUSIVE

A document produced in 3,500 copies aimed at all trade visitors (points along the trade visitor journey, ring event and conference schedule, etc.)

• Your advert on the inside front cover.

€2,500 excl. VAT

Your advert on the back cover.

€5,000 excl. VAT

# THE TRADE VISITOR JOURNEY AT THE PARIS INTERNATIONAL AGRICULTURAL SHOW

The trade visitor journey at the Paris International Agricultural Show just gets better every year. It highlights the participation of exhibitors whose main reason for coming is to do trade all around the event, and more specifically in Halls 1 and 4. Today it is made up of five key points:

#### **AGRI'METIERS**

Conferences and other activities over this 500-sq.m area for anyone looking for more precise information and tailored guidance along their trade visit.

#### ■ AGRITECH

In 2024, 40 exhibitors showcased their solutions to support the transformation of the entire French agricultural sector's value chain over this area covering 600 sq.m.

#### ■ 100% TRADE NETWORKING

A purely B2B focus with conferences, corporate events, networking opportunities and trade events.

#### **■ THE PROFESSIONALS' VILLAGE**

The Professionals' Village in Hall 1 will host a number of solutions for trade visitors, including demonstrations of agricultural machinery and equipment, services, genetics and more. Created in 2017, the Village has proved extremely successful.

#### ■ THE CONCOURS GÉNÉRAL AGRICOLE



Introduced in 1870, the Concours Général Agricole is held each year to single out and reward excellence in animal genetics and French regional produce. It encourages livestock farmers and producers, supports their economic growth, contributes to the training of future industry professionals and offers consumers touchstones to guide them in their choices. Six rings are spread over the show to host the animal competitions, while over in Hall 7.2 the product and wine tastings are held, behind closed doors, with over 7,000 judges.







Format: HD PDF 17.5 x 26.20cm + 5 mm bleed Cut-off date for supplying media: 01/24/2025

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#### **BECOME AN EXHIBITOR**

**VISIT EVENT.SALON-AGRICULTURE.COM/2025** FOR AN ESTIMATE OF PARTICIPATING IN THE SHOW

















